



# भारतीय सामग्री प्रबंधन संस्थान Indian Institute of Materials Management

(A Recognised Professional Body – ISTE (MHRD) Govt. of India  
U-135, 2<sup>nd</sup> Floor, Vikas Marg, Shakarpur, Delhi-110092  
Ph: 011-41354969 – email: admin@iimmdelhi.org

## Seminar on Contract Management



**March 01, 2025**  
**Hotel The Park**  
**Parliament Street,**  
**New Delhi**



## ABOUT IIMM

**Indian Institute of Materials Management is a professional body recognized by ISTE (MHRD) Govt. of India for the promotion of the profession of Materials Management in India. The mission of the Institute is "To Promote Professional Excellence in Materials Management towards National Prosperity through Sustainable Development".**

The Institute represents a wide spectrum of professionals engaged in various facets of materials management responsible for planning, sourcing, control and distribution of materials and services. Through its wide network of **54 branches & 19 chapters** spread over the length & breadth of the country, IIMM is dedicated to the profession of Materials Management through its multifarious activities including various Educational Courses, Executive Development Programmes, Seminars, Workshops, In-house Training Programmes & Consultancy. The institute has established its Centre for Research in Materials Management at Kolkata.

**Institute conducts Post Graduate Diploma in Materials Management (PGDMM) & Post Graduate Diploma in Logistics & Supply Chain Management (PGDL&SCM) approved by All India Council for Technical Education (AICTE).**

To have an effective global interaction IIMM is a Charter Member of **International Federation of Purchasing and Supply Management (IFPSM)**, which has its roots in 40 countries from all the six continents.

## CONTRACT MANAGEMENT

Contract is another name for business relationship. Understandably, companies and government and other organisations enter into a large number of contractual relationships with numerous companies and suppliers. A company gets into a contractual relationship with the State to get a project, licence or business. Companies and government undertakings enter into contractual relationships with raw material and component suppliers, finished goods suppliers, works contractors and service providers. Companies get into relationships with distributors, wholesalers, and retailers for selling their products and services.

Indian Economy is the fastest growing economy in the world and India is on path to become the third longest economy in a few years. This growth in economy is bringing about salient changes in the contracting landscape. Geopolitical situation is also impacting the various facets of supply chain and particularly the contracting and the new era of nearshoring, friendshoring, technology transfer and to some extent protectionism is taking shape and creation of platform like GeM is bringing new challenges in contracting and contract management. Use of technology in SCM is becoming popular and smart contracts will be the future. Opening up of large segments of economy for private participation particularly in infrastructure, Railways, Highways, Waterways, Cold supply chain, Telecommunications, Airports, E-commerce etc are forcing govt. and companies to look for new approach to contracting and proliferation of new contractual relationships. A large number of contracts are being concluded in PPP model. The legal, transparency, accountability and compliance aspects are becoming more prominent issues in contracting. As a result, managing contracts for goods, works, services, technology transfer, contracting in PPP mode have become a dominant activity for managers in private, govt. and PSU sectors needing upgradation of knowledge in contract management.

The changes in legal scenario particularly with respect to dispute resolution are also having a great impact on contracting and management of contracts.

Contract failures lead to inefficient performance, financial losses, and disruption of work; initiation of mediation, arbitration and litigation; loss of reputation; and other direct and consequential losses. Thus, it has become important for executives to understand the rights, responsibilities, and obligations arising from contracts and the related intricacies.

### SEMINAR - OBJECTIVE

To equip the participants with latest challenges in contract management and dispute resolution, the seminar will focus on the following:

- ❖ Contract and its objectives in changing economic scenario
- ❖ Smart Contracts-The future of Contracts
- ❖ Key challenges in Govt. Contracts
- ❖ Contract administration and risk management in PSU Contracts
- ❖ Dispute resolution with focus on Arbitration
- ❖ Latest changes and challenges service contracts
- ❖ Intricacies in Construction and infrastructure contracts
- ❖ Complexities in medical supply contracts

### KEY SPEAKERS FROM

- GeM Experts
- Central Vigilance Commission (CVC)
- Public Sector Undertakings (PSUs) & Private Sector
- Legal Experts from renowned Law Firms
- Dispute Resolution Experts

### REGISTRATION FEE

PARTICIPANTS FEES	AMOUNT	DISCOUNTS
➤ Delegate Fee	Rs. 7000.00 (Rs.8260/- including GST 18%)	10% discounts for 5 or more delegates from the same Orgn.
➤ IIMM Members	Rs. 6000.00 (Rs.7080/- including GST 18%)	
➤ Academicians / Students	Rs. 4500.00 (Rs.5310/- including GST 18%)	

### PAYMENT MODE

Payment by Cheque / DD payable in favour of "Indian Institute of Materials Management (IIMM), New Delhi or RTGS/NEFT online payment

INDIAN INSTITUTE OF MATERIALS MANAGEMENT (IIMM)			
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SPONSORSHIP	AMOUNT	BENEFITS	SOUVENIR ADVT.
Gold Sponsorship	Rs.3,00,000.00	4 Delegates	Inside cover Full Page (Colour)
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Seminar Lunch	Rs.1,75,000.00	2 Delegates	Full Page (Colour)
Seminar Kit	Rs. 1,00,000.00	2 Delegates	Full Page (Black & White)
<b>All Sponsorship - Logo Backdrop</b>			
<b>Plus GST 18% over Sponsorship Amount</b>			

**Seminar Programme Timing**  
**09.00am to 05.00pm**

## EXECUTIVE COMMITTEE MEMBERS

Mr. Sanjay Shukla - Chairman	Mr. Sanjeev Kumar Bhatia - Vice Chairman
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## SEMINAR COMMITTEE MEMBERS

<b>CHAIRMAN</b> IIMM Delhi Branch Mr. Sanjay Shukla (Mob: 9818317929)	<b>Seminar Chairman &amp; Coordinator</b> Mr. H K Sharma (Mob: 9811295816)
<b>Co-Chairman Seminar &amp; Coordinator</b> Mr. Sanjeev Kr. Bhatia, IGL (Mob) 9818689229	
<b>Seminar Advisor</b> Mr. Nikhil Gaur, Ex. CGM ONGC (Mob) 9435715070	



### Seminar Secretariat

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Website: www.iimmdelhi.org



# भारतीय सामग्री प्रबंधन संस्थान Indian Institute of Materials Management

Seminar on "Contract Management" on March 01, 2025, at Hotel The Park, New Delhi-01

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Cheque / DD No. \_\_\_\_\_ Date \_\_\_\_\_ drawn on \_\_\_\_\_ for Rs. \_\_\_\_\_ in favour of "Indian Institute of Materials Management (IIMM), New Delhi is enclosed.

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