



# भारतीय सामग्री प्रबंधन संस्थान Indian Institute of Materials Management

(A Recognised Professional Body - ISTE (MHRD) Govt. of India)

U-135, 2<sup>nd</sup> Floor, Vikas Marg, Shakarpur, Delhi-110092

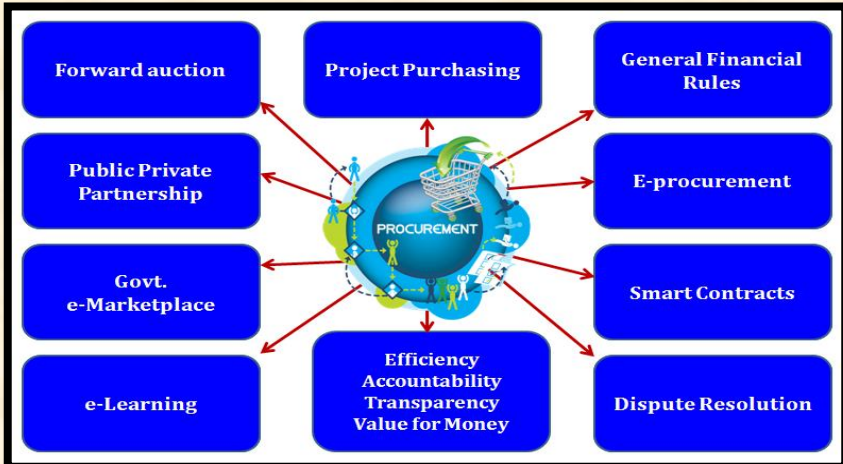
Ph: 011-41354969 – email: admin@iimmdelhi.org / www.iimmdelhi.org

## **Seminar** on **Public Procurement- A Paradigm Shift** **Policy Initiatives, GeM, Govt. and PSU Procurement**

**June 29, 2024**  
**(Saturday)**

**Hotel Le-Meridien**

**Windsor Place, Janpath, New Delhi.**





## ABOUT IIMM

Indian Institute of Materials Management is a professional body recognized by ISTE (MHRD) Govt. of India for the promotion of the profession of Materials Management in India. The mission of the Institute is ***“To Promote Professional Excellence in Materials Management towards National Prosperity through Sustainable Development”***.

The Institute represents a wide spectrum of professionals engaged in various facets of materials management responsible for planning, sourcing, control and distribution of materials and services. Through its wide network of **56 branches & 16 chapters** spread over the length & breadth of the country, IIMM is dedicated to the profession of Materials Management through its multifarious activities including various Educational Courses, Executive Development Programmes, Seminars, Workshops, In-house Training Programmes & Consultancy. The institute has established its Centre for Research in Materials Management at Kolkata in association with Techno India University largest private university in India.

Institute conducts Post Graduate Diploma in Materials Management (PGDMM) & Post Graduate Diploma in Logistics & Supply Chain Management (PGDL&SCM) approved by All India Council for Technical Education (AICTE). To have an effective global interaction IIMM is a Charter Member of International Federation of Purchasing and Supply Management (IFPSM), which has its roots in 40 countries from all the six continents.

**Covid 19**, outbreak, Russia, Ukraine War, Israel, Hamas conflict placed pressure on global supply networks and many a times prevented transfer of raw materials, finished products and procurement of services and a need for new capabilities, systems and practices was felt. There are tangible advantages of the technology in procurement leading to the advantages like structuring the spending among sellers, trace everything centrally, utilize volume to lower costs, consistently identify cost reduction, contract compliance, tracking supplier. If India is to improve its competitiveness, absorption of modern technologies like business analytics, AI etc and other initiatives to reduce procurement complexity in procurement are a must. Public procurement is further witnessing a strong dose of having relook at policies, rules and procedures and technologies. Tech powered platforms are focusing on consolidation of procurement, end to end solutions and transparency.

**Government e-Marketplace (GeM)** is a National Public Procurement platform that consolidates and promotes public procurement. With more than 34 lakhs products and more than 1.5 lakh service offerings GeM has positioned itself as a big digital marketplace. BOQ bids reverse auction on GeM, customized bids, push button purchases, bunching and bundling Start Up guidelines, preference of Make in India as essential for procurement managers and vendors. GeM is leading the paradigm shift in public procurement with over 4 Lakh crore purchasers made in FY 2023-24 with 11, 924 product categories, over 151,000 primary buyers, 322 service categories and a very wide base of goods suppliers.

**Emerging Best Practices in Public Procurement:** New practices include reduction in lead time, end to end procurement solutions, integration of payment, use of business analytics in procurement, smart contracts, block chain, use of artificial intelligence in procurement and alternative dispute resolution are emerging areas of interest.

**WHO SHOULD ATTEND:** This seminar is meant for middle and senior level Managers / Officers who are the decision makers in the Supply Chain / Procurement / Finance / Audit and the Vendors and other stock holders to understand the nuances and changing face of public procurement.

**SEMINAR OBJECTIVE:** To equip the participants with various aspects of GeM and changing face of procurement. The seminar will focus on the following:

1. GeM –Latest changes integration of new technologies and incident management
2. Challenges in procurement in health sector
3. Public Procurement – A PSU perspective
4. Dispute resolution in contracts – Liquidated & other damages
5. Project procurement and QCBS based procurement and latest initiatives in public procurement
6. Vigilance issues in modern Public Procurement

**KEY SPEAKERS**

1. H K Sharma, Former Addl. DG (Supply) DGS&D, Ministry of Commerce
2. Sanjay Agrawal, Advisor PPD – Ministry of Finance
3. Rajesh Gupta, DG&CEO – CMSS, Ministry of Health
4. PrakashMirani, ACEO, GeM& other Officers from GeM
5. RohitMadan, Executive Director (Head – Materials Management Intelligence & Design), ONGC
6. TejasKaria, Partner AmarchandMangaldas, New Delhi
7. B C Sharma, CGM (MM) – Head Policy & Vendor Development Cell, ONGC.
8. Shailendra Singh / Ashok Kumar, Chief Technical Examiner, CVC

**REGISTRATION FEE**

<b>PARTICIPANTS FEES</b>	<b>AMOUNT</b>	<b>DISCOUNTS</b>
➤ Delegate Fee	Rs. 7000.00 (Rs.8260/- including GST 18%)	10% discounts for 5 or more delegates from the same Orgn.
➤ IIMM Members	Rs. 6000.00 (Rs.7080/- including GST 18%)	
➤ Academicians / Students	Rs. 4500.00 (Rs.5310/- including GST 18%)	

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➤ GST No.	❖ 07AAAAI0056P1ZL
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<b>SPONSORSHIP</b>	<b>AMOUNT</b>	<b>BENEFITS</b>	<b>SOUVENIR ADVT.</b>
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Seminar Lunch	Rs.1,75,000.00	2 Delegates	Full Page (Colour)
Seminar Kit	Rs. 1,00,000.00	2 Delegates	Full Page (Black & White)
<b>All Sponsorship – Logo Backdrop</b>			
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**Seminar Programme Timing**  
09.00am to 05.00pm

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### *Seminar Secretariat*

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"Public Procurement – A paradigm shift Policy Initiatives, GeM,  
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